

Teresa DiLoreto, formerly known as Teresa Timko, graduated in 1984 from Conemaugh Township Area Middle School/High School. After graduating, she attended the Indiana University of Pennsylvania and received a Bachelor of Science degree in Marketing. After college, she knew she wanted to be a Pharmaceutical Representative, but the field was very difficult to get into without any prior sales experience. As a result, she accepted work at various sales and management jobs, including the sales manager trainee position at Enterprise Rental Cars and advertising sales representative at The Tribune Democrat.

“The Tribune was my first real sales job. I learned so much there, and it was a great stepping stone for me.” said DiLoreto.

At this point she had gained enough sales experience and started working as a Pharmaceutical Sales Representative for Schering-Plough Pharmaceuticals in 1994. Since then, she has sold a wide variety of medicines. After twenty-two years she still works in the field of pharmaceutical sales.

When asked about her career, Teresa stated, “Even though this is a sales job, the products I sell help to sustain and/or save people’s lives. That is why I love what I do.”

Teresa’s favorite teacher in high school was Mr. Majors. He taught Problems of Democracy, also known as POD. He helped her to realize how important it was to have a plan after high school graduation and to start working toward a goal and future.

“He was also such a sweet, kind man.” she added.

Some of her fondest memories from high school were going to school events, such as school dances and Friday night football games with her friends. She also loved singing the “Alma Mater” in the auditorium at pep rallies.

“I had a great group of friends in high school, and I am still close with them today.” she exclaimed. “We love to get together and talk about our Conemaugh Township memories.”

Teresa resides in Davidsville, Pennsylvania and is married to Carmen DiLoreto, whom she met while attending college. They have two children, Marissa and Serena. Marissa is a junior at West Virginia University and Serena is a junior at Conemaugh Township.

